

Executive Vice President, Sales

The Tennessee Education Lottery Corporation (TEL) is searching for an experienced results-driven individual to lead, direct and manage our Sales Division. The TEL is a public corporation, which is an instrumentality of the state, and not a state agency. The Corporation generates sales in excess of \$1BILLION a year to support education programs in the State of Tennessee. The Executive Vice-President of Sales develops annual sales and commission plans in support of the TEL's strategy and objectives and is responsible for the overall productivity and effectiveness of the sales organization. This position is a key member of the Executive Management team and reports directly to the Chief Executive Officer. Candidates should have at least a Bachelor's degree in Business Administration, Marketing or related field and a minimum of fifteen years of sales management experience in a business-to-business sales environment.

If you have the desire to join a proven team and possess the necessary requirements, please submit your resume online at www.tnlottery.com.